3RD ANNUAL AUTO INDUSTRY CERTIFICATE IN





PURCHASING AND SUPPLY CHAIN MANAGEMENT



Offered by:

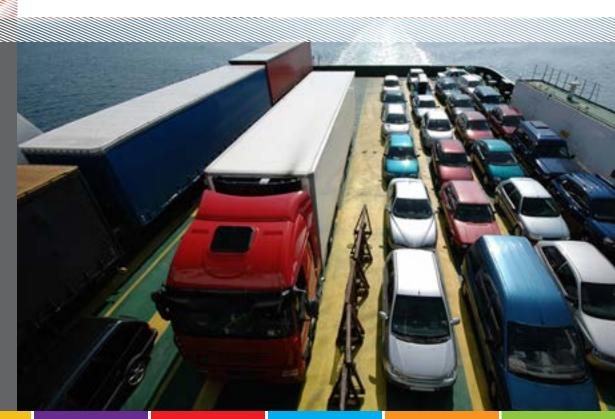
Wayne State University in cooperation with AIAG

Dates:

February 18 - June 9, 2016 September 8 - December 8, 2016

Location:

AIAG Headquarters 26200 Lahser Road, Suite 200 Southfield, Michigan 48033



understanding of supply chain topics and issues in

the context of the global auto industry.

AUTO INDUSTRY CERTIFICATE IN PURCHASING AND SUPPLY CHAIN MANAGEMENT



ABOUT THE SPONSORS

The Vehicle Industry SCM Certificate Program is a joint offering from Wayne State University's School of Business Administration, and the Automotive **Industry Action Group** (AIAG). AIAG is the industry's premier supply chain organization, with leading education programs covering a wide variety of supply chain and other industry subject areas. Wayne State University (WSU) is a leading Carnegie 1 research institution.

The School of Business'
Supply Chain Program
focuses on the vehicle
industry and consists of
five tenure track faculty
and a number of industry
adjuncts, and some 400
undergraduate supply chain
majors and 35 MBA supply
chain concentrators.

THE PROGRAM

This non-degree certificate program is designed to provide participants with an in-depth understanding of supply chain topics and issues in the context of the global vehicle industry. Auto industry supply chain issues are especially focused on purchasing and supplier development, risk management, inbound logistics, after-market parts management and a rather unique kind of outbound vehicle transportation. Participants will learn about a broad range of vehicle industry oriented supply chain topics including SCM strategy, SCM finance, forecasting, negotiations, procurement strategy, supplier development, risk management, production operations, quality management processes and Six Sigma, trade management, logistics and transportation management. New manufacturing and logistics technologies are also explored.

FACULTY AND PROGRAM STRUCTURE

The program faculty will consist of a combination of supply chain academics and industry supply chain professionals. Program sessions will include a combination of lectures, classroom discussions, a company related project and presentation, cases, tours, internet sessions, and simulations. Course content will be loaded on the Wayne State Blackboard course administration system. At the end of the year students will have learned about supply chain concepts and issues, best practices, analysis tools and industry application of concepts.

PROGRAM ADMINISTRATION

The program will be held over the course of a year with separate winter and fall classroom terms. The overall program will consist of some 23 distinct classroom sessions. Sessions will be held on Thursday afternoon/evenings from 3:30-7:00 p.m. Sessions will be spread out over the course of the year with some break weeks throughout the year to allow for travel, personal weeks, etc. Most sessions will involve a combination of academic and industry faculty on the same topics. A typical session could involve an introduction to the topic, followed by a light meal break, and continuing with a more applied discussion of the topic. Sessions will be held at AIAG headquarters in Southfield.

PROSPECTIVE STUDENTS

The Certificate Program is designed for high potential candidates from a variety of vehicle industry OEM, Tier 1 and 2, 3PL, service and carrier organizations. Typical participants may be relatively new to supply chain functions, or may not have been exposed to supply chain concepts in college, or may have attended supply chain programs that were not focused on vehicle industry issues. Students are likely to come from manufacturing, marketing, engineering, purchasing, logistics, trade management, or related functions.

PARTICIPATING COMPANIES IN 2014 & 2015 PROGRAMS:

- Fiat Chrysler Automobiles N.\
- Cooper-Standard Automotive
- Magneti Marelli
- Ryder System, Inc
- General Motors Company
- Lear Corporation
- Magna International Inc.
- · Delphi Corporation
- Meritor Inc.
- Lowry Solutions
- Michigan Economic Development Corporation
- American Axle & Manufacturing
- Tianhai Electric North America
- · Webasto-Edscha Cabrio USA, Inc
- Williamston Products, Inc.
- Mopar FCA US LLC
- OAD
- Link Transport Inc
- Faurecia Interior Systems
- Sweetland Transport

PROGRAM OUTLINE





WINTER SESSION:

Feb. 18	Intro/ SCM Strategy in the Vehicle Industry	
Feb. 25	Globalization and Vehicle SCM	
Mar. 10	SCM Finance	
Mar. 17	ERP and Decision Support Tools	
Mar. 31	Forecasting and Demand Planning In the Vehicle Industry	
Apr. 14	Negotiation and Purchasing Legal	
Apr. 21	Buyer/Seller Relations and Innovation	
May 5	Procurement Strategy	
May 12	Supplier Development and Risk Management	
May 26	Manufacturing/Scheduling/Capacity In the Vehicle Industry	
Jun. 2	Plant Tour	
Jun. 9	Six Sigma and Quality Management and First Half Wrap-Up	
Summer	Summer Break Company Project	

Sep. 8	Global SCM and Logistics Strategy In the Vehicle Industry	
Sep. 15	Global Sourcing and Total Enterprise Cost	
Sep. 22	Global Customs/Security Management	
Oct. 6	Warehousing/Sequencing/ Cross-Dock/Pooling Strategy and Operations	
Oct. 13	Supplier/Sequencing Center Tour	
Oct. 20	Inventory Management Strategy	
Oct. 27	Materials Management/Beer Game	
Nov. 10	Transportation Mgt, 3PL's, Packaging Returnables, and Safety/Legal	
Nov. 17	Component Transportation Management	
Dec. 1	Finished Vehicle Transportation	
Dec. 8	Wrap-up/Graduation	

PROGRAM DATES:

February 18 - June 9, 2016 September 8 - December 8, 2016

PROGRAM TIME:

Thursdays from 3:30-7:00 p.m.

PROGRAM LOCATION:

AIAG Headquarters 26200 Lahser Rd, Suite 200 Southfield, Michigan 48033

REGISTRATION SITE:

www.aiag.org

PROGRAM FEES:

The total course fee is \$3,895. Program fees cover all sessions, books, readings, simulation games, light meals, certificate, a framed class photo, and a certificate plaque.

CERTIFICATE REQUIREMENTS:

In order to receive an endorsed full Certificate students must attend at least 85% of all sessions, satisfactorily complete the project, and satisfactorily participate in exercises and class discussions.

FOR MORE INFORMATION:

Dr. John C. Taylor

Chair, Department of Marketing and Supply Chain Management

School of Business, Wayne State University

5201 Cass Avenue, Room 300

Detroit, MI 48202

E-Mail: taylorjohn@wayne.edu www.business.wayne.edu/gscm

Office: 313 577-4525 | Cell: 517 719-0275

AIAG Customer Service

26200 Lahser Road, Suite 200

Southfield, MI 48033

E-Mail: trainingcontact@aiag.org

www.aiag.org

Office: 248 358-3003

SELECTED FACULTY BIOS

JOHN TAYLOR

Chairman of the Department of Marketing and Supply Chain Management in the School of Business at Wayne State University. His teaching and research is in the areas of international logistics, and transportation policy and management. He has extensive manufacturing industry and supply chain consulting experience. His Ph.D. is from Michigan State University.

JOEL KARCZEWSKI

Vice President of Business Development, AIAG. Karczewski is currently leading AIAG's efforts in product and program management in the Corporate Responsibility, Quality and Supply Chain Management business segments. He has extensive experience in purchasing, sales and marketing with tier 1 and tier 2 automotive suppliers. He is a board member of the ISM-SEM, and holds an MBA from the University of Detroit Mercy.

TIMOTHY BUTLER

Associate Professor of Supply Chain Management at Wayne State University. Dr. Butler's research interests are in Operations Management and Purchasing strategy. He is Director of the ISM/WSU Southeast Michigan Purchasing Managers Index. His Ph.D. is from the University of South Carolina.

MIKE SILVIO

Director of Supply Chain Management at Cooper Standard Automotive. At Cooper Standard Mr. Silvio is responsible for global logistics, and North American capital and indirect purchasing. Mr. Silvio has extensive experience in global automotive logistics, purchasing, and transportation management. He is a frequent speaker and panel member on SCM topics at trade association meetings around the world. He holds an MBA from Wayne State University.

HUGO DeCAMPOS

Instructor of Supply Chain Management at Wayne State University. Dr. DeCampos is focused on purchasing strategy. He spent 10 years in the General Motors global purchasing and SCM organization, including a four year stint at GM Shanghai. He is ABD in the in the Ph.D. Program in SCM at Michigan State University. He also holds an Engineering Degree from Brigham Young University.

RANJAN D'MELLO

Dr. D'Mello is Associate Professor of Finance at Wayne State University. His teaching and research interests are in the area of corporate finance, with an emphasis on securities issues and payout policy. His Ph.D. is from The Ohio State University.

RICK BIRCH

Global Director, Operations Excellence for Delphi Corporation. Rick leads Delphi's worldwide lean manufacturing activities, and has held various Delphi positions such as Director of Production Control & Logistics for the Steering Division. He previously spent 22 years at General Motors in supply chain/lean positions, including an assignment at United Motors Manufacturing, Inc. (NUMMI). Rick is a member of the AIAG Board. He holds a B.S. Degree from Central Michigan University.

CHRISTOPHER MATTINGLY

Senior Manager, Global Convergence Projects, Supply Chain Management, Chrysler, LLC. Christopher leads projects related to convergence of supply chain processes and systems across a number of platforms including the Chrysler and Fiat brand's manufacturing operations. He previously was Head of Parts and Materials Transportation for Chrysler. Christopher has 30 years of experience in the automotive supply chain. He holds a BA from Wayne State University and an MSA from Central Michigan University.

STEVE TRECHA

President and CEO of *Integrated Strategies*, *Inc.* - Steve has personally consulted with over 75 corporations from around the world. He and his firm are focused on strategic sourcing and supply chain management and business transformation. His firm also holds the Michigan Quality Leadership award, Navigator level. He holds a Bachelor's Degree in Engineering and an MBA, concentrating in Materials and Logistics Management, from Michigan State University.

TINGTING YAN

Assistant Professor of Supply Chain Management at Wayne State University. Dr. Yan's research is focused on buyer/seller relationships, supplier innovation, and purchasing strategy. She has a number of research projects underway that examine buyer/seller relationships in complex supply chains. Her Ph.D. in SCM is from Arizona State University. She also holds a Masters of Science in Management Science and Engineering from Fudan University.

JOHN BOULAHANIS

Mr. Boulahanis is Managing Member and Owner of JAMA Consulting. He has more than 20 years of global professional experience in product development, automotive manufacturing, and quality management. His work is in lean manufacturing, Six Sigma, Kaizen, and supply chain management. He holds a Masters of Science in Electronics and Computer Control Systems from Wayne State University. He is a Licensed Professional Engineer (Michigan), and a Certified Six Sigma Black Belt (ASQ).

LORI SISK

Ms. Sisk is the Functional Leader for Global Capacity Management in the Global Purchasing and Supply Chain organization at General Motors. She has extensive purchasing experience in the automotive industry, having spent a good deal of her earlier career at Auto Alliance, TRW and Delphi Corporation in a variety of positions. She teaches purchasing for Wayne State's supply chain program, and holds an MBA from Bowling Green State University.

MYLES STERN

Dr. Stern is an Associate Professor in the Department of Accounting at Wayne State. He has taught a wide variety of courses in accounting and management information systems. His research is in the areas of ERP information systems, and information systems applications in manufacturing. He has been a frequent speaker at professional development programs, and has consulted on information systems with many businesses. Dr. Stern has a Ph.D. from Michigan State University.



ATTENDEE INFORMATION				
Name:	Title:			
Company:	Parent Corporation/Division:			
Address:				
City:	State/Province:			
Zip/Postal Code:	Country:			
E-mail:				
Phone:	Fax:			
BILLING INFORMATION (IF DIFFERENT FROM ABOVE)				
Name:	Title:			
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City:	State/Province:			
Zip/Postal Code:	Country:			
E-mail:				
Phone:	Fax:			
MEMBERSHIP				
Are you an AIAG Member? YES NO Would you like to	receive membership information? YES NO			
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Check #*, Money Order #*, or Purchase Order #*:				

AIAG accepts Visa, MasterCard and American Express Credit Cards: For your safety we ask that you do not provide your credit card details to us on this training registration form. Instead, please provide a contact persons name and phone number where we can call you to obtain credit card information for this order. Your registration will not be processed until we are able to reach you to obtain credit card details. ***International customers placing credit card orders for training please place your order online (www.aiag.org)***

Contact Name: Phone:

REGISTRATION INFORMATION

Phone: Call 248 358-3003

Email: Email completed registration form to trainingcontact@aiag.org

Fax: Fax completed registration form to 248 799-7995.

Mail: Send completed registration with check or money order (payable in U.S. funds), purchase order or credit card to:

Automotive Industry Action Group

P.O. Box 633719

Cincinnati, OH 45263-3719

* If registering by mail, the registration must be received no later than 15 days prior to the scheduled class date.

Please read the following information before submitting your registration

- AIAG reserves the right to cancel any class due to low enrollment and/or other circumstances beyond
 the control of AIAG. In the event that a class is cancelled, all registered attendees will be notified
 no less than 10 business days before the scheduled class date. AIAG is not responsible for airfare,
 lodging or other related expenses incurred on behalf of class registrants.
- AIAG is unable to reserve seats without payment. Full payment or an approved P.O. must be submitted with your registration.
- Please use one registration form per person. Make copies of this form for additional attendees.
- CANCELLATION POLICY: Requests for cancellations or transfers must be submitted in writing and
 faxed to 248 799-7995 or emailed to trainingcontact@aiag.org. Registrations cancelled 11 or more
 business days prior to the course date will receive a refund for the amount of the class minus an
 administrative fee. Administrative fees are printed on the course confirmation letter or can be
 obtained by contacting the Customer Service Department. Registrations cancelled less than 11 business days prior to the course date, as well as registrants who do not attend their scheduled course,
 will forfeit the full registration fee. One transfer request is allowed and must be received at least 5
 business days prior to the course date. Substitutions are permitted at any time.
- AIAG complies with required Office of Foreign Asset Control (OFAC) regulations

^{*}Make check or money order payable in U.S. funds to AIAG. Mail or fax copy of completed P.O. with registration.